

Subject: Upcoming Tariff Price Adjustment – Effective March 17th, 2025

First and foremost, we would like to express our sincere gratitude for the trust you have placed in Bailey International, both in our Bailey Electronics and Bailey Hydraulics divisions. Our commitment to providing you with high-quality products and world-class customer service at competitive prices remains our top priority.

As you may be aware, the recent tariffs and the possibility of additional tariffs continue to impact the broader business environment for us and our customers in the United States and Canada. As with all business challenges, we take these situations very seriously. These changes, coupled with future potential tariff impacts, have created a new challenge, and we have found it necessary to introduce a price increase to cover this first round of Tariffs. We may need to adjust our future pricing to incorporate these imposed tariffs. The current adjustments will go into effect on **March 17th, 2025,**

We will be reviewing all open sales orders and quotes to apply any appropriate increase. Bailey remains committed to delivering value through our wide range of products and services. If you have any questions regarding this issue or any other related topics, please do not hesitate to contact your Account Representative or any member of our team for assistance and support.

Thank you for your understanding.

Regards,

Stan Schultz
VP of Sales
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